

CENTURY RESOURCES

Easy & Effective Fundraising



CAREERS AT CENTURY!

"When the position with Century Resources was offered to me, it just made sense, as I'd always been a go-getter with fundraising as a student, and I've enjoyed working with school groups in previous jobs. While this career is demanding in its long hours and organizational skills, it does allow me to be the key decision maker in my life. My success is a result of my own hard work, and Century is a family of people eager to see everyone reach their goals."

- Senior Territory Sales Representative, Columbus, OH

WHO ARE WE?

OUR MISSION

To expand the educational opportunities of secondary school students through Easy & Effective fundraising.

OUR VISION

To be the #1 provider of full-service fundraising programs to secondary music and other high-performing school groups.

OUR VALUES

BE GOOD • WORK HARD • HAVE FUN • WIN ONE

Joe Bowman likes to tell the story of his first day as a High School Music Teacher. He was fresh out of college and excited about a teaching career. Then a booster member appeared at the door and asked, "How can we raise money for new uniforms?" Over the next few years his frustration grew because of time and effort required to raise money. There had to be a better way. In 1978 Joe founded Century Resources with a simple mission: to expand educational opportunities through Easy and Effective Fundraising.

Century Resources is privately owned and headquartered in Columbus, Ohio, with Territory Sale Representatives throughout the United States. Every year, Century helps young people raise millions of dollars to fund a variety of educational and athletic projects. Since its inception, Century Resources has partnered with school groups to raise over \$400 million towards important educational activities.

JOIN OUR TEAM

At Century, we are always looking to find passionate people that want to make a difference in their communities. We have the opportunity to positively impact educators and students through the relationships we build and the services we provide. We partner with teachers to instill habits in young people like setting goals and forming a plan to achieve them, communicating with others, putting forth their best effort, and having fun. **How many people can truly say that their career has provided them the opportunity to make a difference in their community today, and for years to come?**



A successful member of Century will be disciplined, coachable, competitive and willing to follow a proven process. You will need to develop relationships quickly, be able to relate to teachers and students, embrace cold calling, and be comfortable speaking to groups of students every day.

Looking for Teammates who have:

- Experience in field sales.
- Experience as a teacher, coach, band/choir director, or youth leader.
- Local area familiarity.

EXCEPTIONAL BENEFITS

Compensation

Century Resources offers:

- Competitive Base Salary*
- Commission
- Goal and Growth Bonuses

*Contingent upon the state of the territory and amount of existing business

Sales Tools

- Company iPad
- Selling Materials
- Annual Allowance for Territory Related Expenses
- CRM (Customer Relationship Management) System

Benefits

- Medical/HSA
- Dental
- Vision
- Matching 401K

We provide equal employment opportunities to all employees and applicants without regard to race, color, religion, gender, national origin, age or disability.

Notes

PROVEN WINNING SERVICE



1.

100% Customer Satisfaction Guarantee –

If for any reason a customer is not happy with their purchase, Century Resources will replace it or refund their money, no questions asked.

2.

Actively managed inventory of products and proven fulfillment and delivery processes for **99%** order accuracy rate.

3.

Web store for out of town family and friends, plus a mobile payment system for local customers.

"A quality that I absolutely love about Century Resources is that they stand by their products. The 100% satisfaction guarantee or your money back is very important to me. Due to that, I know the community members purchasing items for my fundraiser will be pleased with their choice and that they can order with confidence every time. Since we run one to two fundraisers a year, customer satisfaction is key, and the results speak for themselves. We have repeat customers every year, and they always look forward to the "Band Fundraiser!" I myself have ordered products from Century, and I love them. They are high quality and taste delicious!

I could continue on with the many reasons why I love Century Resources, but I will simply let our results speak for themselves. With a program of 130 students, we were able to raise over \$10,000 in three fundraisers with Century. I don't know of another fundraiser option that can deliver that type of result, and at the level of ease in which we did. I stand by Century Resources 100% as a positive, easy, and extremely successful fundraiser option for any program."

- Director of Bands, Lawton, MI

CENTURY RESOURCES

**Apply today by submitting your
resume at the link or QR code below!**

www.centuryresources.com/tsr



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www.centuryresources.com